

**BFMI Cayman –
Investment Management Solutions**

Establishing a Relationship



BLACKTOWER
FINANCIAL MANAGEMENT GROUP

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Building your Brand in Partnership with Blacktower

Formed in 1986, the Blacktower Group provides bespoke wealth management solutions to individuals and corporate clients.

Led by founder John Westwood, the group is now a global business with offices in the UK and the Cayman Islands, across Europe, and in the US.

Our Grand Cayman office opened in 2014 and is regulated by the Cayman Islands Monetary Authority (License 896523).

Contact us today to find out how building a relationship with Blacktower could help you provide global financial services for your clients.

To find out more, contact your local office or visit
www.theblacktowergroup.com

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Blacktower Financial Management (International) Limited in the Grand Cayman is regulated by the Cayman Islands Monetary Authority. Licence Number 896523.



Our advice, Your advantage



✓ **Attract** new business

✓ **Increase** revenue

✓ **Add** brand value

✓ **Improve** client retention

✓ **Partner** benefits tailored to you

A range of services for like-minded professionals

From the Blacktower office in Grand Cayman, we provide specialised services for mid-sized banks, financial institutions, and professional organisations so they can offer custom investment solutions to clients with very specific needs.

- **Discretionary Asset Management** – Blacktower Cayman structures custom investment products on the basis of client risk tolerance, liquidity needs and financial goals. We also provide risk management, profile assessment, portfolio construction, security selection and global tactical asset mix services.
- **Execution Services** – If a client wishes to manage their own portfolio we will execute trades on their behalf. They will be able to access global markets including:
 - 36 world exchanges
 - 35 CFD markets
 - Forex
 - Precious metals, futures, options and commodities
- **Physical Currency Conversion** – Blacktower Cayman offers cash accounts in 22 currencies and provides currency exchange at very low institutional rates.

- **Fixed Income Access** – Clients are able to benefit from Blacktower Cayman's broad range of Fixed Income access across the globe, either through discretionary management or direct execution. For liquid investments that can help mitigate the effects of market volatility, a diversified bond portfolio of fixed income can be built.

Straightforward Implementation, Numerous Benefits

While a new application will need to be made to establish the relationship between the independent financial adviser and their client, Blacktower Cayman can use existing client due diligence, providing it is current and complete, to reduce the workload. The adviser and client will then be able to monitor investment portfolio activity via 'view only' access to the online platform.

Blacktower Cayman provides services to enhance the adviser-client experience and strengthen existing relationships. In our experience, international financial advisers find that a partnership with Blacktower Cayman assists them in attracting new business, strengthens their existing brand and increases revenue.

Contact the team at Blacktower today or take a look at our website for more information.

www.theblacktowergroup.com